## BALANCE SHEET

As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 688.645.225.572 | 524.015.560.688 |
| I | Cash \& Cash equivalents | 110 |  | 93.999.763.699 | 168.074.018.889 |
| 1 | Cash | 111 | V. 01 | 42.588 .803 .815 | 54.057.610.652 |
| 2 | Cash equivalents | 112 |  | 51.410 .959 .884 .00 | 114.016.408.237.00 |
| II | Short-term financial investments | 120 | V. 02 | 130.000.000 | 130.000.000 |
| -----1 | Short-term investments | 121 |  | 410.000.000 | 410.000 .000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | (280.000.000) | (280.000-000) |
| III | Short-term receivables | 130 |  | 302.950.851.962 | 139.344.022.162 |
| 1 | Trade accounts receivables | 131 |  | 261.952 .374 .839 | 107.179 .339 .000 |
| 2 | Prepayment to suppliers | 132 |  | 44.127 .562 .855 | 31.523.843.492 |
| 3 | Short-term intercompany receivables | 133 |  | - |  |
|  | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other rece--------9ab | 135 | V.--- 0 | 1.-347.-388.284 | 4.002.961.633 |
| 6 | Provision for short-term doubtful debts | 139 |  | (4.476.474.016) | (3.362.121.963) |
| IV | Inventories | 140 |  | 243.092.349.287 | 156.860.449.798 |
| ---- 1 | Inventories | 141 | V. 04 | 244.065 .804 .507 | 156.860 .449 .798 |
| 2 | Provision for devaluation of inventories | 149 |  | (973.455.220) |  |
| V | Other short-term assets | 150 |  | 48.472.260.624 | 59.607.069.839 |
| ----1 | Short-term prepaid expenses | 151 |  | 922.245 .322 | 895.513 .566 |
| 2 | VAT deductible | 152 |  | 32.957.231.038 | 47.935.611.092 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 4.851.948.432 | 4.480.053.439 |
| 4 | Other short-term assets | 158 |  | 9.740 .835 .832 | 6.295 .891 .742 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 125.806.691.888 | 130.272.017.628 |
| I | Long-term receivables | 210 |  | - | - |
| -------1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 111.------------2968 | 115.-----------138 |
| 1 | Tangible fixed assets | 221 | V. 08 | 100.716.369.198 | 104.653.988.414 |
|  | - Historical cost | 222 |  | 138.387 .792 .664 | 138.604.465.916 |
|  | - Accumulated depreciation | 223 |  | (37.671.423.466) | (33.950.477.502) |
| 2 | Finance leases fixed assets | 224 | V. 09 | -- | ------------ |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 10.697 .363 .143 | 10.853 .011 .597 |
|  | - Historical cost | 228 |  | 11.701.641.229 | 12.051.808.002 |
|  | - Accumulated depreciation | 229 |  | (1.004.278.086) | (1.198.796.405) |


| 4 | Construction in progress | 230 | V. 11 | 172.560.127 | 14.860.127 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - |  |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulated depreciation | 242 |  | - |  |
| IV | Long-term financial investments | 250 |  | 10.524.922.558 | 10.524 .922 .558 |
| ----1 | Investment in subsidiaries | 251 |  | - |  |
| 2 | Investment in associate or joint-venture companies | 252 |  |  | - |
| 3 | Other long-term investments | 258 | V. 13 | 10.524.922.558 | 10.524.922.558 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - | -------- |
| V | Other long-term assets | 260 |  | 3.695.476.862 | 4.225.234.932 |
| -------1 | Long-term prepaid expenses | 261 | V.-14 | 3.593 .476 .862 | 4.193.234.932 |
| 2 | Deferred income tax assets | 262 | V. 21 | - | - |
| 3 | Others | 268 |  | 102.000.000 | 32.000.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 814.451.917.460 | 654.287.578.316 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 624.568.912.532 | 471.630.814.606 |
| I | Short-term liabilities | 310 |  | 601.208.912.532 | 445.350 .814 .606 |
| 1 | Short-term borrowing | 311 | V. 15 | 518.435 .047 .403 | 361.346.006.212 |
| 2 | Trade accounts payable | 312 |  | 60.141 .754 .799 | 71.973 .275 .296 |
| 3 | Advances from customers | 313 |  | 5.776.608.581 | 5.583.933.327 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 834.267.574 | 1.012.271.515 |
| 5 | Payable to employees | 315 |  | 3.369 .852 .005 | 657.182 .383 |
| 6 | Payable expenses | 316 | V. 17 | 3.581.678.498 | 907.919 .743 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 8.793.320.192 | 3.435.432.650 |
| 10 | Provision for short-term liabilities | 320 |  | ----------1920 | ----------180 |
| 11 | Bonus and welfare fund | 323 |  | 276.383 .480 | 434.793 .480 |
| II | Long-term liabilities | 330 |  | 23.360.000.000 | 26.280.000.000 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - |  |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 23.360.000.000 | 26.280.000.000 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | --- |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - |  |
| B | OWNER'S EQUITY | 400 |  | 189.883.004.928 | 182.656.763.710 |
| I | Capital sources and funds | 410 | V. 22 | 189.883.004.928 | 182.656.763.710 |
| -----1 | Paid-in capital | 411 |  | 128.314.550.000 | 128.314.550.000 |
| 2 | Capital surplus | 412 |  | 79.313.588.169 | 79.313.588.169 |
| 3 | Other capital of owner | 413 |  | - - | -- |
| 4 | Treasury stock | 414 |  | (12.425.734.109) | (12.425.734.109) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 180.--------15 | 180.315.826 |
| 8 | Financial reserve fund | 418 |  | 8.346.611.778 | 8.346 .611 .778 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | (13.846.326.736) | (21.072.567.954) |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 814.451.917.460 | 654.287.578.316 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 2.445.284.367.604 | 1.133.812.112.579 |
| 2. Deductions | 02 |  | 17.107.479.584 | 26.307.599.453 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 2.428.176.888.020 | 1.107.504.513.126 |
| 4. Cost of sales | 11 | VI. 27 | 2.325.990.112.510 | 1.071.430.168.235 |
| 5. Gross profit (20=10-11) | 20 |  | 102.186.775.510 | 36.074.344.891 |
| 6. Financial income | 21 | VI. 26 | 3.875.867.704 | 4.432.450.340 |
| 7. Financial expenses | 22 | VI. 28 | 18.169.544.853 | 13.623.492.513 |
| - In which: Interest expense | 23 |  | 12.868.798.995 | 9.069.831.423 |
| 8. Selling expenses | 24 |  | 56.646.741.145 | 21.973.970.162 |
| 9. General \& administrative expenses | 25 |  | 21.388.816.463 | 17.130.128.220 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 9.857.540.753 | (12.220.795.664) |
| 11. Other income | 31 |  | 205.075.039 | 579.362.632 |
| 12. Other expenses | 32 |  | 1.214.613 | 92.562.719 |
| 13. Other profit (40=31-32) | 40 |  | 203.860.426 | 486.799.913 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 10.061.401.179 | (11.733.995.751) |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 558.476.511 | 593.835.265 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 9.502.924.668 | (12.327.831.016) |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 9.502.924.668 | (12.327.831.016) |
| 19. EPS (VND/share) | 70 |  | 802 | (1.041) |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 10.061.401.179 | (11.733.9995.751) |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 4.643.416.051 | 3.841.921.446 |
|  | Provisions | 03 |  | 2.087.807.273 | 1.345 .222 .650 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 4.000 .318 .550 | 1.778.296.278 |
|  | Loss/gain from investment | 05 |  | (1.306.262.244) | (2.539.284.742) |
|  | Loan interest expenses | 06 |  | 12.868.798.995 | 9.069.831.423 |
| 3 | Operating profit before the changes of current capital | 08 |  | 32.355.479.804 | 1.761.991.304 |
|  | Changes in accounts receivable | 09 |  | (151.326.244.938) | (29.192.500.765) |
|  | Changes in inventories | 10 |  | (87.205.354.709) | 32.707.978.014 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (3.310.047.236) | (22.915.055.402) |
|  | Changes in prepaid expenses | 12 |  | 614.822 .933 | (153.035.681) |
|  | Loan interest paid | 13 |  | (12.982.940.169) | 8.744.746.604 |
|  | Corporate income tax paid | 14 |  | (790.045.222) | (311.992.974) |
|  | Other receivables | 15 |  | - | 3.000 .000 |
|  | Other payables | 16 |  | (2.866.536.330) | (5.335.874.702) |
|  | Net cash provided by (used in) operating activities | 20 |  | (225.510.865.867) | (14.690.743.602) |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (819.645.000) | (6.925.073.033) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - |  |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 2.174.291.225 | 2.301.765.298 |
|  | Net cash used in investing activities | 30 |  | 1.354.646.225 | (4.623.307.735) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 1.768.260.385.906 | 810.875 .948 .755 |
| 4 | Cash paid to principal debt | 34 |  | (1.618.861.226.476) | (859.081.916.470) |
| 5 | Cash paid to financial lease debt | 35 |  | - | $\bigcirc$ |
| 6 | Dividend, profit paid for owners | 36 |  | (7.170.350) | - |
|  |  |  |  |  |  |
|  |  | 40 |  | 149.391.989.080............... | (48.205.967.715) |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | (74.764.230.562) | (67.520.019.052) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 168.074.018.889 | 76.668.931.697 |
|  | Influence of foreign exchange change | 61 |  | 689.975.372 | 217.065.576 |

